

# *Dec 3, 2015 Dredging Conference*

## *Sources Sought - Request for Information*

**Valerie Coleman** – Procurement Center  
Representative, Small Business  
Administration

**Curtis Cole, Jr.** – Chief, Galveston Execution  
Branch, Fort Worth District

**Kenneth Adams** – Deputy for  
Small Business, Galveston District



US Army Corps of Engineers  
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# Responding to Sources Sought/Requests for Information (SS/RFI)



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# What is a RFI/SS?

- RFI – Primarily used to gather information to help make a decision on what steps to take next.
- SS – Market research to determine what the capabilities and interests of the marketplace are.



Where do I find SS/RFIs?

FedBizOpps

[www.fbo.gov](http://www.fbo.gov)

Agency internal page



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# Purpose of a SS/RFI

## Market Research

- FAR Part 10
- Access the market's capability - SS
- Determine acquisition strategy - RFI



Small business goal attainment



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Why do a SS?

“RULE OF 2”



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# What a SS isn't

- Not a request for a price
- Not a general capability statement



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# What a SS is

- Info on company (name, address, yrs. in business, certifications, etc.)
- Agency's needs
- Your capability/experience to meet those needs



# Channel to Victoria Pipeline Maintenance Dredging

SOLICITATION NUMBER: W9126G-16-S-0010

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NOTICE DETAILS Solicitation #:

**W9126G-16-S-0010**

Procurement Type: **Sources Sought**

Date Posted:

**November 30, 2015**

Title:

**Channel to Victoria Pipeline Maintenance Dredging**

Classification Code:

**Z -- Maintenance, repair, and alteration of real property**

NAICS Code:

**237990 -- Other Heavy and Civil Engineering Construction**

Is this a Recovery and Reinvestment Act Action?:

**No**

Response Date:

**Dec 10, 2015 11:00 am Central**

[lucille.r.smith@usace.army.mil](mailto:lucille.r.smith@usace.army.mil)

Phone: 4097663845

Secondary Point of Contact: CELIA E. COCKBURN, CONTRACT OFFICER [celia.e.cockburn@usace.army.mil](mailto:celia.e.cockburn@usace.army.mil)

Phone: 4097663067

Primary Point of Contact.:

**Lucille R. Smith, Contract Specialist**



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## Description:

The U.S. Army Corps of Engineers, Galveston District has a requirement for the above subject. THIS IS A NOTICE FOR SOURCES SOUGHT ONLY. THIS IS NOT A REQUEST FOR PROPOSAL OR INVITATION FOR BID. THERE IS NO BID PACKAGE, SOLICITATION, SPECIFICATION OR DRAWINGS AVAILABLE WITH THIS ANNOUNCEMENT. IT DOES NOT CONSTITUTE A PROCUREMENT COMMITMENT BY THE US ARMY CORPS OF ENGINEERS, IMPLIED OR OTHERWISE. NO CONTRACT WILL BE AWARDED FROM THIS SOURCES SOUGHT ANNOUNCEMENT. REPOSE IS STRICTLY VOLUNTARY; NO REIMBURSEMENT WILL BE MADE FOR ANY COSTS ASSOCIATED WITH PROVIDING INFORMATION IN RESPONSE TO THIS SOURCES SOUGHT ANNOUNCEMENT OR ANY FOLLOW-UP INFORMATION REQUESTS. THE GOVERNMENT SHALL NOT BE LIABLE FOR OR SUFFER ANY CONSEQUENTIAL DAMAGES FOR ANY IMPROPER IDENTIFIED INFORMATION.



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The **purpose** of this sources sought announcement is to gain knowledge of interested, capable, and all qualified small businesses including but not limited to Small Business, 8(a) Small Business Development Program, Service Disabled Veteran Owned Small Business, and Hubzone firms. The North American Industry Classification System (NAICS) Code 237990; Size Standard \$27.5 million. All contractors doing business with the Federal Government must be registered in the System For Award Management (SAM), to receive a government contract. The website for registration is <https://www.sam.gov>.

To make appropriate acquisitions for the above project, the Government, will use responses to this sources sought announcement and possible future projects as determined to be in the best interest of the Government. The order of magnitude for this effort is estimated between \$5,000,000 to \$10,000,000.

Note: To be considered small for purposes of Government procurement, a firm must perform at least 40 percent of the volume dredged with its own equipment or equipment owned by another small dredging concern.



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**Project Information:** This action requires the contractor to perform maintenance dredging for Schedule No. 1, of the Lower Reach and Middle reaches from Station 00+00 to Station 850+00 (approx. 1,200,000 cubic yards) and one Option for the Upper Reach Station 1350+00 to 1600+00 (approx. 400,000 cubic yards). The total cubic yards of material is 1,600,000 cubic yards with a production rate of 10,000 cubic yards per day. Dredge material will be placed in Placement Areas 1, 2, 3, 9A, 10 & 11.

The **performance period** for Schedule No. 1 is 120 calendar days; Option is 45 calendar days. If the contractor **fails to complete the work** within the time specified, the contractor shall pay liquidated damages to the Government in the amount of \$1,895.00 for each calendar day of delay until the work is completed or accepted.

The contractor will be required to provide Performance and Payment Bonds within (5) calendar days after award. The contractor shall begin dredging within (10) calendar days after acknowledgement of the Notice to Proceed.

The estimated award date for this solicitation is April 2016.



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If you can meet all of the requirements for this project, please respond to this sources sought announcement by e-mail to the attention of Lucille Smith, Email: [lucille.r.smith@usace.army.mil](mailto:lucille.r.smith@usace.army.mil) . Responses must be received no later than 11:00 AM. Central Standard Time, on December 10, 2015. The following information is requested:

1. Data Universal Numbering System (DUNS) & Commercial and Government Entity (CAGE) (This information can be obtained from your System for Award Management Registration (SAM)).
2. Name of firm w/address, phone, fax, e-mail address, and point of contact.
3. State if your company is an SBA Certified 8(a) firm, HubZone Small Business, or Service Disabled Veteran-Owned Small Business.
4. State whether your firm can provide a Bid Bond (20% of total bid amount), Performance and Payment Bond (100% of the contract amount).
5. Please indicate whether your firm will submit a bid for this project, if this project is set-aside for 8(a), Hubzone Small Business, Service Disabled Veteran-Owned Small Business.



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6. Qualifications: Responses to this sources sought announcement shall indicate specialized experience and technical competence in: (a) pipeline dredging experience in harbors and channels navigated by ocean-going vessels, barges, and a myriad of other watercraft, (b) Dredging experience with shallow draft projects. The evaluation will consider overall experience. Provide the name of the pipeline dredge to be used and size. Provide documentation for your firm on past similar efforts as a prime contractor.

7. Submission Requirements: Firms submitting responses shall provide information on the most recent up to five projects that prove you can meet the qualification criteria listed above, with contract number, project location, description of work requirements, contact and phone number for each effort. Firms should also indicate all applicable personnel and sub-contractors proposed to work on the contract. Proof of Small Business Administration (SBA) registration 8(a) and Hubzone Small Business shall be provided with this response.

Firms responding to this sources sought announcement, who fail to provide **ALL** of the required information requested, will not be used to help the Government make the acquisition decision, which is the intent of this sources sought announcement.

For technical questions, please contact: Mr. Joshua Adekanbi at (409) 766-3174



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# Questions?



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