2013 DREDGING CONFERENCE

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Deputy for Small Business, Galveston District

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Chief, Galveston Execution Branch

U.S. Army Corps of Engineers

Feb 6, 2014

U.S. Army Corps of Engineers
Galveston District
BUILDING STRONG®

GOALS

FY 2010: Total Obligated $508,319,566 / Small Business $115,688,714
FY 2011: Total Obligated $184,969,434 / Small Business $62,198,528
FY 2012: Total Obligated $101,463,823/Small Business $29,038,946
FY2013: Total Obligated $96,889,575/Small Business $31,773,777

Categories	Goals	Achieved
Small Business	25%	33%
Small Disadvantaged Business	8%	12%
Women-Owned Small Business	5%	9%
HUBZone Small Business	5%	19%
Service Disabled Veteran-Owned Small Business	5%	2%
Historically Black Colleges & University Minority Institutes	2.5%	0%

Small Business Study
FY14 Work Plan

Total to award:~$114 million
Total unrestricted:~$90.5 Million
Total to SB:~$24.1 Million
(21% of the SB pool dollars)

October 2013 – Sept 2014
Outreach Mission

- Monthly SBA Breakfast
- SBA Matchmaking in Houston (Feb)
- SAME San Antonio Conference (Aug)

SUBCONTRACTING

SUBCONTRACTING REQUIREMENTS

* Federal contract or subcontract over $650,000 (over $1.5m for construction)

* Separate goals

* Approved prior to contract award (FAR 19.702)

* Submission of periodic reports to the government (ISR and SSR)

2013 Small Business Contractors

1) **Apollo Environmental**; ANWR Beneficial Use Contract
2) **4-H**; Mid-Bay DAMP
3) **A&L Sanchez Painting and Construction**; Wallisville Lake Consolidated Repairs
4) **Integris Projects, LLC**; Alexander DAMP
5) **RLB,** Corpus Christi DAMP, GIWW Corpus Christi to Port Isabel
6) **First-Liner Technologies**; Jadwin Building
7) **Easky Construction**; Parabolic Spillway Repairs
8) **Goodloe Marine;** Brownsville Ship Channel
9) **Kimrick Performance Group, LLC**/Clodine Ditch
10) **Lecon Inc**./Sims Bayou
11) **SOL Engineering Service LLC**/Aerial Photos
12) **Bailey-CKY JV**/ San Jacinto, Perimeter Ditching
13) **Partners Business Consulting**/Updating P2
14) **Exceed Staffing**

2013 Small Business Contractors

15) **Kenall Inc.**/Continous Borings
16) **Charles Maxey**/Services in the District
17) **WA Robbins Construction**/Security Fence Replacement
18) **K&K Industries**/Rehab of Floodgate Walls
19) **Advancetech Systems** 2/Jadwin Building Boiler Replacement
20) **DACOR Air Conditioning Company Inc**/Renovate Office Space
21) **Unified Services of Texas**/Sump Repair
22) **Gulf South Research Corporation**/Environmental Projects
23) **Affiliated Western Inc.**/Jadwin Elevator PM Services
24) **Pika Pirnie JV**/La Quinta Channel
25) **Babcock Construction Company**
26) **Liberty Fire Protection**/Fire Protection Services
27) **Metal Works, Inc**
28) **Milcon Construction**
29) **MNI Diesel Inc.**/Generator Repair

2013 Small Business Contractors

30) **Aerial Data Services, Inc**./Boundery Survey
31) **Vision Construction Company, Inc**/Mold Remediation-Roof Replacement
32) **Geotech Inc.**