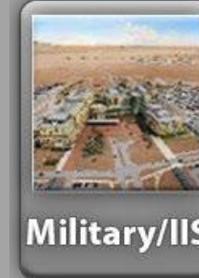
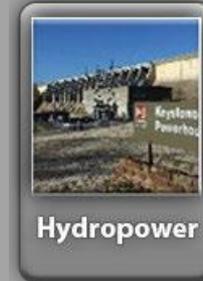


Galveston District Summer Stakeholder Partnering Forum 14 August 19

Acquisition Strategy Update

Teresa King
District Acquisition Program Manager



"The views, opinions and findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



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Agenda

- Acquisition Overview, Fiscal Year 2019
- Acquisition Initiatives, Fiscal Year 2019
- Industry Engagement
- Acquisition Tool Development
- Summary of SWG Acquisition Strategy Tools Status
- Supplemental Acquisition Strategy
- Acquisition Initiatives, Fiscal Year 2020



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Acquisition Overview, Fiscal Year 2019

- ❑ Rapid increase in SWG Contracting Actions and Amounts
 - Supplemental (BBA18) Funding
 - Regular Civil Works program
 - IIS – Mission Assignments

- ❑ Full stand up of SWG CT Division (November 2018)
 - Added Business Oversight Component
 - Added Acquisition Program Management Functions
 - Added Dedicated Branch for Supplemental Program
 - Recruited Professionals with Source Selection Experience



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Acquisition Initiatives, Fiscal Year 2019

- ❑ Greater Utilization of Best Value Source Selection Methods
 - Best Value Trade-Off and Lowest Price Technically Acceptable versus Sealed Bidding
 - Class Deviation for LPTA (technical only evaluation)

- ❑ Development of Acquisition Tools
 - Add Capacity and Capability to SWG toolbox
 - Available Regionally (SWD Wide) to Support:
 - Design
 - SATOCs for Sabine Pass to Galveston Bay
 - MATOCs for Support Services
 - Construction
 - Horizontal MATOCs



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Industry Engagement

Sources Sought

- Published on FBO
- Provides USACE Information on Interest, Capabilities, etc. to formulate Acquisition Plans

Industry Days

- Horizontal Construction
- Architect-Engineering (A-E) and Professional Services
- Dredging

AGC Meetings

- December 2018
- August 2019

Face to Face Discussions

- Ongoing



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Acquisition Tool Development

DESIGN

- ❑ Increase the capacity of A-E and Professional Services available to Augment USACE in-house Design Resources
 - Borrowed Capacity from other USACE districts
 - SATOCs
 - MATOCs
- ❑ Utilizing longer Periods of Performance
 - Maximize Use and Level of Effort from Industry

CONSTRUCTION

- ❑ Increase the capacity of horizontal construction and rapid response dredging capacity
 - SATOCs
 - MATOCs
 - Horizontal Construction
 - Hopper and Pipeline Dredging



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Summary of SWG Acquisition Tools Status

Description	Capacity	Planned /Actual Award	PoP	General SOW	Status	
Design	\$96M A-E Design Services – MATOC	\$96M	Awarded 6 Jun 2019	7 years	A-E Horizontal Design, EDC, CPS	Awarded
	Hydrographic Survey – MATOC	\$7M	Q4FY19	5 years	Hydrographic Survey	In Source Selection
	Topographic Survey – MATOC	\$10M	Q4FY19	5 years	Land Survey and Mapping	In Source Selection
	Geotech – MATOC	\$20M	Q1FY20	5 years	Professional Services – Geotech and Lab Testing	Preparing for Advertisement
	A-E Design Services S2G Freeport – SATOC	\$72M	Q4FY19	8 years	A-E Design, EDC, CPS	In Source Selection
	A-E Design Services S2G Orange – SATOC	\$228M	Q4FY19	8 years	A-E Design, EDC, CPS	In Source Selection
Construction	Supplemental Horizontal Construction – MATOC	~\$7B	Q2FY21	8 years	Horizontal Construction, Primarily for Supplemental Support	Preparing plans for Approval
	Small Business (SB) Horizontal Construction – MATOC	~\$500M	Q2FY20	TBD	Horizontal Construction for Civil Works	Preparing plans for Approval
	Rapid Response Hopper / Pipeline Dredging – MATOCs	\$25 / \$45M	Q4FY19	5 years	Unanticipated Shoaling	Preparing for Advertisement

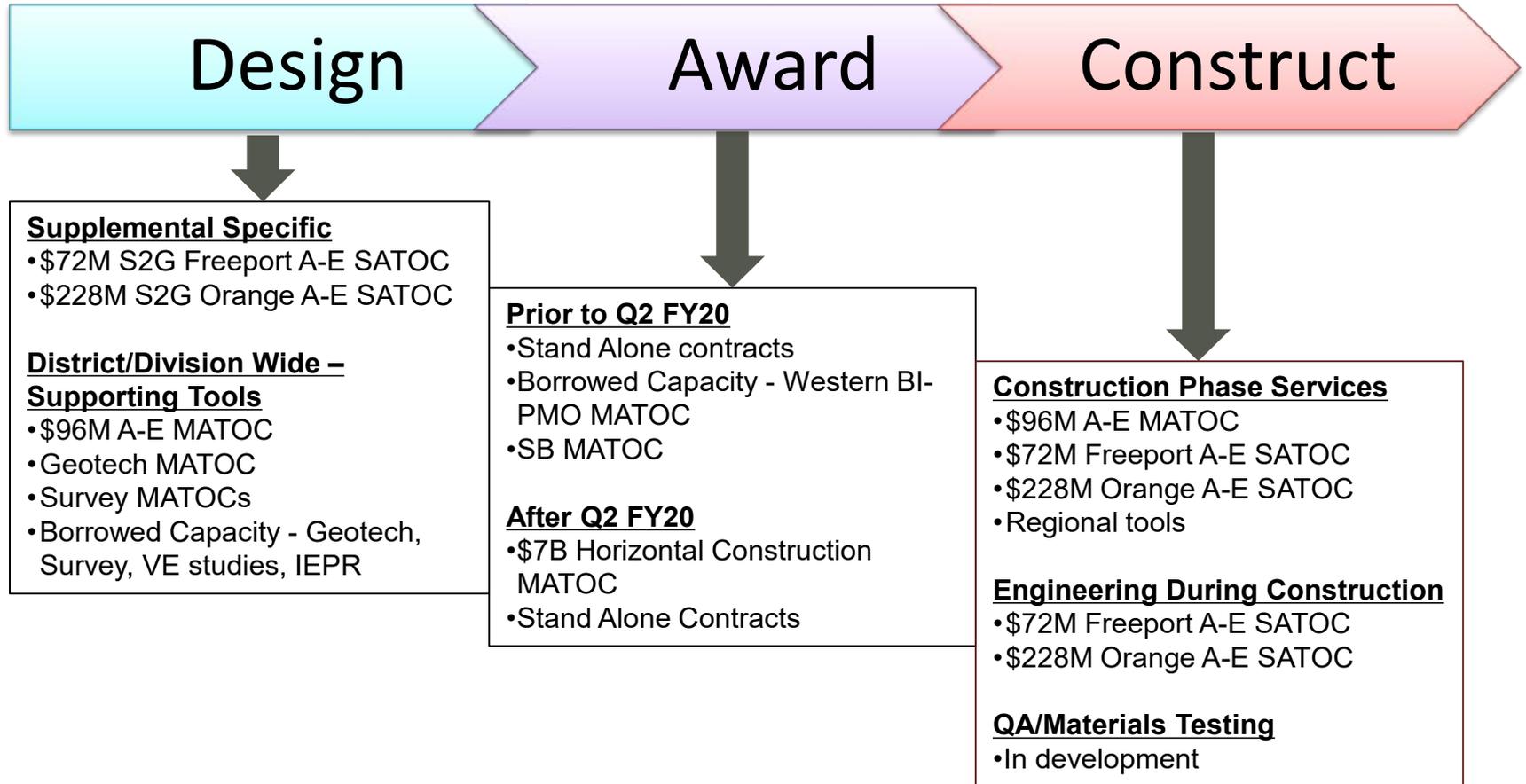
PoP = Period of Performance



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Supplemental Acquisition Strategy



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Acquisition Initiatives, Fiscal Year 2020

- Begin Awarding Contracts for Supplemental Projects
 - First award scheduled is approximately March 2020

- Award MATOCs and SATOCs to support SWD Civil Works and Supplemental Construction in the SWD region

- Continue use of Best Value Source Selections for Civil Works and Supplemental Projects

- Continue Industry Engagements
 - Industry Days
 - Pre-Proposal Conferences



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