

HOW TO DO BUSINESS WITH THE GALVESTON DISTRICT

Mr. Jeffrey C. Neill
District Chief of Contracting
11 FEB 2021



US Army Corps
of Engineers®



- Texas Ports and Waterways moved 575M
- 50,000 square mile district boundary
- 460 miles of coastline
- 48 Texas counties
- 18 counties – Coastal Bay Estuaries
- 2 Louisiana parishes
- 500 full time employees
- 760 miles shallow draft
- 240 miles deep draft
- 13 shallow draft ports
- 15 deep draft ports



SWG Mission Areas



- Navigation
- Flood Risk Mitigation
- Ecosystem Restoration
- Shoreline Protection
- Regulatory
- Military Construction
- Emergency Management





CAPABILITY BRIEFING PROCEDURES



2

- ❖ Send Request to the Contracting Division.
- ❖ Provide a one Page Capability Statement Before the Briefing,
- ❖ All Briefings are Conducted Virtually Due to COVID-19.
- ❖ Please do not Send Presentations to SWG Command Group for Capability Briefings.



FY20 SWG Small Business Goals

Categories	Goals	Achieved
Small Business	34%	54%
Small Disadvantaged Business	2%	2%
Women-Owned Small Business	6%	15%
HUBZone Small Business	4%	9%
Service Disabled Veteran-Owned Small Business	2%	9%
*Historically Black Colleges & University Minority Institutes	5%	0%

*Aspirational Goal



FY21 SWG Small Business Goals

Categories	Goals
Small Business	21%
Small Disadvantaged Business	6%
Women-Owned Small Business	5%
HUBZone Small Business	4%
Service Disabled Veteran-Owned Small Business	4%
*Historically Black Colleges & University Minority Institutes	4%

*Aspirational Goal



- ***Register at SAM.gov or Update you SAM.gov account.***
- ***Ensure you are familiar with Beta.SAM.Gov and check for projects often.***
- ***Market Research***
 - ***You must respond to the Sources Sought Synopsis in Beta.SAM.GOV***
 - ***Tell other small businesses to respond***
 - ***Rule of Two for Services, Supplies, and Construction***
 - ***Rule of Three for Architecture and Engineering***



- ***Update your Dynamic Small Business Search (DSBS) Profile***
 - ***Current POCs***
 - ***Bonding Amounts***
 - ***NAICS codes***
 - ***Detailed descriptions of what your company does***
- ***Submit Proposals/Bids***



Small Business Office and Contracting

Galveston Contracting Division

Jeffrey.c.neill@usace.army.mil

Office: 40-/766-3850



SWG \$7B Horizontal Construction MATOC

ACQUISITION INFORMATION

- **Acquisition Title:** Indefinite Delivery Indefinite Quantity Multiple Award Task order Contract for Horizontal Construction in support of USACE, SWG and SWD
- **Scope:** Civil works construction projects to include relevant horizontal projects for military and IIS programs
- **Contract Capacity:** \$7B across a target of 15 IDCs
- **Acquisition Strategy:** 1 solicitation with a SB reserve
- **Period of Performance:** 8 years (4-yr base, 2 2-yr options)
- **Funding:** Sabine Pass to Galveston Bay
- **Special Considerations:**
 - Industry engagement
 - On / Off Ramping
 - Down Select

STATUS / CHALLENGES / WAY AHEAD

Status / Key Tasks:

- Current award date: Q2/FY2022

Challenges:

- Incorporate lessons learned from other USACE Districts

Way Ahead:

- Monthly engagements with district leadership to track progress

KEY UPCOMING MILESTONES (All Dates Tentative)

- February 2021-Submitted for Peer Review
- March 2, 2021-SAME/SWG Industry Day (Acquisition Update)
- March/April 2021-Post Pre-Solicitation Notice (PSN)
 - W912HY-21-R-0012
- March/April 2021-Advertise Phase I Request for Proposal (RFP)

KEY UPCOMING TASK ORDERS (All Dates Tentative)

Project Element	Award Date
SP2G - Port Arthur and Vicinity-Contract 3	Q2 FY22
SP2G - Port Arthur and Vicinity-Contract 3B	Q2 FY22
SP2G - Port Arthur and Vicinity-Contract 3A	Q2 FY22
Sabine Pass to Galveston Bay Freeport-Contract 2	Q3 FY22
Sabine Pass to Galveston Bay Orange-Contract 1	Q4 FY22
Sabine Pass to Galveston Bay Orange-Contract 3	Q4 FY22
Sabine Pass to Galveston Bay Orange-Contract 4	Q4 FY22
SP2G - Port Arthur and Vicinity-Contract 2	Q1 FY23
Sabine Pass to Galveston Bay Freeport-Contract 4	Q1 FY23
Sabine Pass to Galveston Bay Orange-Contract 5	Q1 FY23
Sabine Pass to Galveston Bay Freeport-Contract 3	Q1 FY23
Sabine Pass to Galveston Bay Orange-Contract 2A	Q1 FY23
Sabine Pass to Galveston Bay Orange-Contract 2	Q2 FY23
Sabine Pass to Galveston Bay Orange-Contract 6	Q4 FY23

- *Refer to external PRB slides for contract details*



**US Army Corps
of Engineers**



**INDUSTRY DAY
MARCH 02, 2021
VIRTUAL WORKSHOP**



US Army Corps
of Engineers
Galveston District

GSA



Featuring representatives from USACE, SBA and GSA

AGENDA

8:30–8:50	Welcome and Opening Remarks	USACE/SAME
8:50–9:30	SBA Updates to Rules/Programs	SBA
9:30–10:00	beta.SAM Topics of Interest	GSA
10:00–10:30	Galveston District Small Business Programs	USACE
10:30–11:30	District Acquisition Update	USACE
11:30–12:00	Lunch Break	USACE
12:00–13:30	Mentor-Protégé Panel	SAME
13:30–16:30	Large & Small Business Match Making (Register by 02/25/2021)	SAME
13:30–16:30	Industry/USACE Feedback Sessions (by appointment only and limited to Government availability. Register by 02/23/2021)	USACE



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WORKSHOP SPONSORED BY SAME HOUSTON-GALVESTON POST