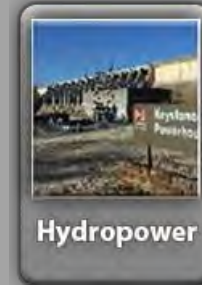


Galveston District Winter Stakeholder Partnering Forum 13 February 2020

Acquisition Strategy Update

Teresa King
District Acquisition Program Manager



"The views, opinions and findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



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Agenda

- Acquisition Overview
- Acquisition Initiatives
- Acquisition Tool Development
- Summary of SWG Acquisition Strategy Tools Status
- Supplemental Acquisition Strategy
- Industry Engagements
- Acquisition Initiatives, Fiscal Year 2020



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Acquisition Overview

- ❑ Rapid increase in SWG Acquisitions
 - Supplemental (BBA18) Funding
 - Sabine Pass to Galveston Bay
 - O&M
 - FCCE
 - Regular Civil Works program
 - Recurring O&M mission
 - New start/channel deepening projects
 - IIS – Mission Assignments



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Acquisition Initiatives

- ❑ Begin awarding contracts for Supplemental Funded Projects
 - O&M and FCCE projects - awarded
 - First Sabine Pass to Galveston Bay Construction (Port Arthur) – advertised

- ❑ Development of Acquisition Tools to add Capacity and Capability to SWG toolbox
 - Design
 - Dredging
 - Construction

- ❑ Best value source selections for acquisitions

- ❑ Industry Engagement
 - ❑ SAME Small Business Conference – November 2019



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Acquisition Tool Development

DESIGN

- ❑ Purpose: Increase the capacity of A-E and Professional Services available to support USACE in-house Design Resources
 - SATOCs
 - Freeport and Orange: Awarded
 - MATOCs
 - AE Design: Awarded
 - Geotechnical Investigations
 - Topographic Survey
 - Hydrographic Survey

- ❑ Initiatives:
 - Utilize longer Periods of Performance to maximize use and level of effort from industry
 - Regionalize tools for SWD use
 - Include small business pools and goals



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Acquisition Tool Development

CONSTRUCTION

- ❑ Develop capacity for horizontal construction in the SWD region
 - \$7B MATOC
 - Small Business MATOCs
 - Continue to utilize stand alone
- ❑ Initiatives:
 - Utilize longer periods of performance to maximize use and level of effort from industry
 - Regionalize tools for SWD use
 - Include small business pools and goals

DREDGING

- ❑ Add rapid response dredging capacity
 - Hopper MATOCs- Awarded
 - Pipeline MATOCs



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Summary of SWG Acquisition Tools Status

Description	Capacity	Planned /Actual Award	PoP	General SOW	Status	
Design	\$96M A-E Design Services – MATOC	\$96M	Awarded 6 Jun 2019	7 years	A-E Horizontal Design, EDC, CPS	Awarded
	Hydrographic Survey – MATOC	\$7M	Q4FY19	5 years	Hydrographic Survey	Preparing to Advertisement
	Topographic Survey – MATOC	\$10M	Q2FY20	5 years	Land Survey and Mapping	Preparing for Award
	Geotech – MATOC	\$20M	Q4FY20	5 years	Professional Services – Geotech and Lab Testing	Preparing for Advertisement
	A-E Design Services S2G Freeport – SATOC	\$72M	Awarded 15 Oct 2019	8 years	A-E Design, EDC, CPS	Awarded
	A-E Design Services S2G Orange – SATOC	\$228M	Awarded 11 Dec 2019	8 years	A-E Design, EDC, CPS	Awarded
Construction	Supplemental Horizontal Construction – MATOC	~\$7B	Q4FY21	8 years	Horizontal Construction, Primarily for Supplemental Support	Preparing plans for Approval
	Small Business (SB) Horizontal Construction – MATOC	~\$500M	Q2FY21	TBD	Horizontal Construction for Civil Works	Preparing plans for Approval
	Rapid Response Hopper / Pipeline Dredging – MATOCs	\$25 / \$45M	Awarded / Q2FY20	5 years	Unanticipated Shoaling	Awarded / Preparing to Award

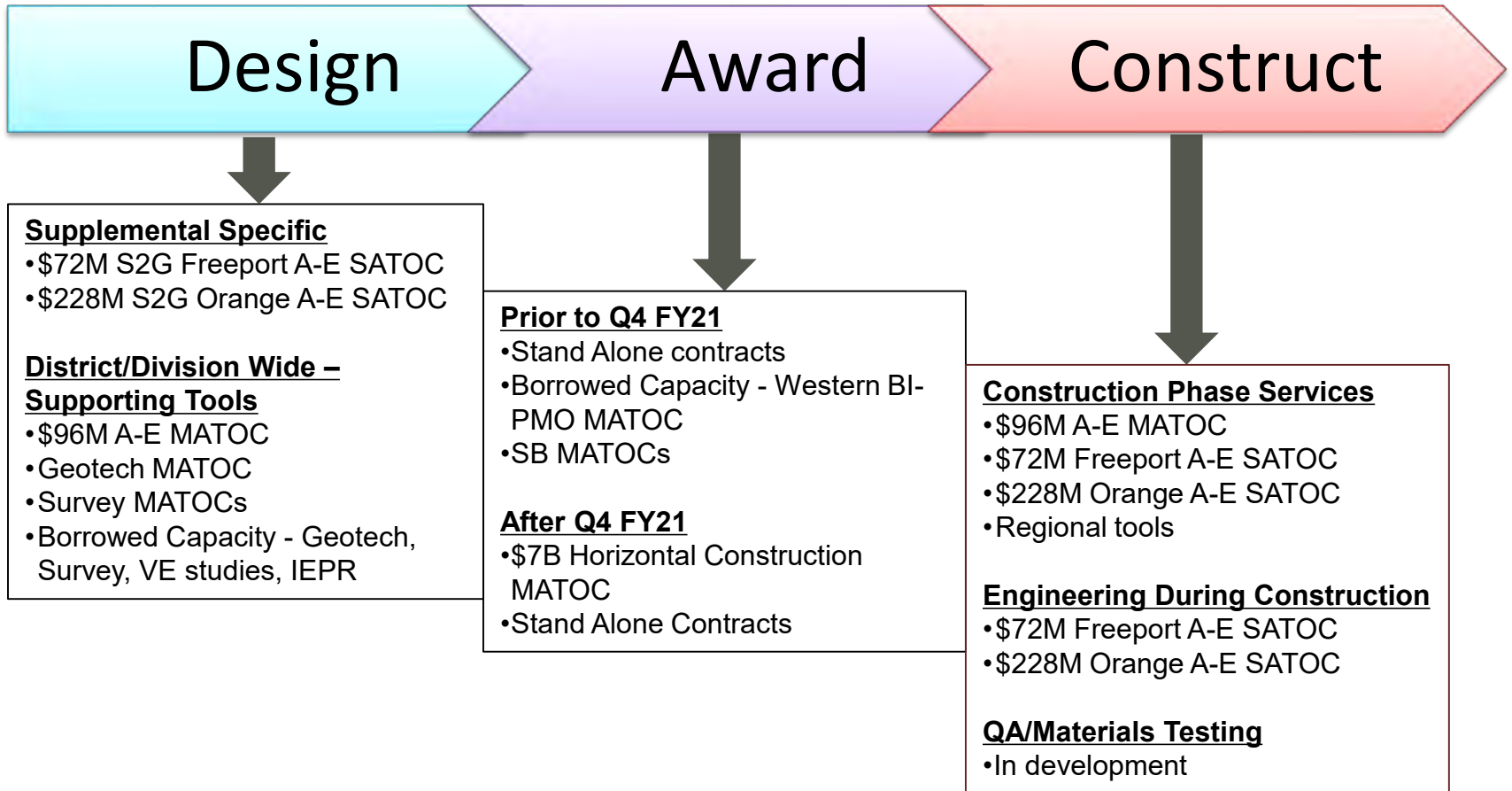
PoP = Period of Performance



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Supplemental Acquisition Strategy Sabine Pass to Galveston Bay



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Industry Engagements

❑ Sources Sought

- Published on beta.sam.gov
- Provides USACE Information on Interest, Capabilities, etc. to formulate Acquisition Plans

❑ Industry Days

- Horizontal Construction MATOCs (Spring 2020)
- Architect-Engineering (A-E) and Professional Services

❑ AGC and SAME

❑ Face to Face Discussions and Capability Briefings

- Ongoing



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Acquisition Initiatives, Fiscal Year 2020

- Continue Awarding Contracts for Supplemental Projects
 - First award scheduled is approximately March 2020

- Award Geotech and Hydrographic Survey MATOCs to support SWD Civil Works and Supplemental Construction in the SWD region

- Continue use of Best Value Source Selections for Civil Works and Supplemental Projects

- Continue Industry Engagements
 - Industry Days
 - Pre-Proposal Conferences



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