Galveston District
Summer Stakeholder Partnering Forum
13 August 2020

Acquisition Strategy Update

Sheila McCarthy, RA
District Acquisition Program Manager









"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."







Agenda

- ☐ Acquisition Overview
- ☐ Acquisition Initiatives
- ☐ Acquisition Tool Development
- ☐ Summary of SWG Acquisition Strategy Tools Status
- ☐ Supplemental Acquisition Strategy
- ☐ Industry Engagements
- ☐ Acquisition Initiatives, Fiscal Year 2021







Acquisition Overview

- ☐ Rapid increase in SWG Acquisitions
 - > Supplemental (BBA18) Funding
 - Sabine Pass to Galveston Bay
 - O&M
 - FCCE
 - Coastal Texas Protection and Restoration Comprehensive Strategy
 - Regular Civil Works program
 - Recurring O&M mission
 - New start/channel deepening projects
 - ➤ IIS Mission Assignments







Acquisition Initiatives

- ☐ Begin awarding contracts for Supplemental Funded Projects
 - ➤ O&M awarded: 2 MATOCs, 1 SATOC
 - FCCE projects on going-
 - Texas City I-wall Repair: <u>Advertising 2Q FY 21</u>
 - 4 FCCE PL 84-99 bayou projects: <u>Scheduled for EOFY award</u>
 - > 1st Sabine Pass to Galveston Bay Construction (Port Arthur): Awarded
 - 2nd Sabine Pass to Galveston Bay, 2-Phase DB, (Port Arthur): <u>Advertising by EOFY</u>
- Development of Acquisition Tools to add Capacity and Capability to SWG toolbox
 - Design
 - Hydrographic Surveys / Task Orders
 - Dredging: Mechanical Dredging MATOC to be awarded 1QFY21
 - Construction
- Industry Engagement
 - SAME Small Business Conference (Virtual) November 2020
 - ➤ Annual Dredging Meeting 15 October 2020 (Tentative)







Acquisition Tool Development

DESIGN

- ☐ Purpose: Increase the capacity of A-E and Professional Services available to support USACE in-house Design Resources
 - > MATOCs
 - Replacement AE Design: <u>market research on-going</u>, <u>developing acquisition strategy</u>
 - Geotechnical Investigations: <u>source selection on-going</u>, <u>targeted award December 2020</u>
 - Hydrographic Survey: <u>Advertised, targeted award 2QFY21</u>

☐ Initiatives:

- Utilize longer Periods of Performance to maximize use and level of effort from industry
- Regionalize tools for SWD use
- Include small business pools and goals







Acquisition Tool Development cont.

CONSTRUCTION

- ☐ Develop capacity for horizontal construction in the SWD region
 - > \$7B MATOC
 - Small Business MATOC
 - > 8(a) Business MATOC
 - Continue to utilize stand alone
- ☐ Initiatives:
 - On and Off Ramping
 - Down-select for Design-Build Task Orders
 - Include small business pools and goals

DREDGING

- Add rapid response dredging capacity
 - Hopper MATOC: awarded SEP 2019
 - Pipeline MATOC: awarded June 2020
 - Freeport SATOC: awarded 2018
 - Mechanical Dredging MATOC to be awarded 1QFY21





Summary of SWG Acquisition Tools Status

Design (Brooks Act)

Description	Solicitation / Contract #	Structure	Capacity	Planned / Actual Award	PoP	Regional?	Supported Programs	General SOW	Status		
	Existing Contracts										
\$96M A-E <i>MATOC</i>	W912HY-19-D- 0001 through 0009	3UR, 3SB, 3WOSB	\$96M	6 Jun 2019 (A)	7 <u>years</u> 5-yr base 2-yr option	Yes	Civil, IIS, Mil**	A-E Horizontal Engr, Design, CPS (EDC)			
A-E Design Services – S2G Freeport CSRM SATOC	W912HY-20-D- 0003	1UR	\$72M	15 Oct 2019 (A)	8 years 4-yr base (2) 2-yr options	No	Supp only	A-E Engr, Design, CPS (EDC)			
A-E Design Services – S2G Orange CSRM SATOC	W912HY-20-D- 0001	1UR	\$228M	11 Dec 2019 (A)	8 years 4-yr base (2) 2-yr options	No	Supp only	A-E Engr, Design, CPS (EDC)			
Topographic Survey <i>MATOC</i>	W912HY-19-D- 0013 and 14	2SB	\$10M	2 Mar 2020 (A)	<u>5 years</u> 3-yr base 2-yr option	Yes	Civil, IIS, Mil **	Land Survey and Mapping			
	Planned Procurements										
\$775M A-E <i>MATOC</i>	TBD	TBD	\$775M	TBD	TBD	Yes	Civil, IIS, Mil	A-E Horizontal Engr, Design, CPS (EDC)	Developing acquisition strategy and coordination; SWG expects a significant amount of AE services over the next several years		
Hydrographic Survey <i>MATOC</i>	TBD	TBD	\$13M	TBD	5 years 3-yr base 2-yr option	Yes	Civil, IIS, Mil **	Hydrographic Survey	Solicitation has been advertised. Closes 31 August 2020		
Construction Phase Services	TBD	TBD	\$100M+	Dec 2021 (P)	TBD	Yes	Civil, IIS, Mil	SWF is procuring CPS services for the region	Reviewing market research to develop the acquisition strategy.		

^{**} IIS and Military limited to \$10M Supp = BBA 18 Supplemental Program UR = Unrestricted, SB = Small Business, WOSB = Woman Owned Small Business POP = Period of Performance







Summary of SWG Acquisition Tools Status

Professional Services

Description	Solicitation/ Contract #	Structure	Capacity	Planned / Actual Award	PoP	Regional?	Supported Programs	General SOW	Status	
	Planned Procurements									
Field Exploration and Laboratory Testing MATOC	W912HY-20-R- 0008	2UR, 2SB	\$20M	22 Dec 2020 (P)	<u>5 years</u> 3-yr base 2-yr option	Yes	Civil, IIS, Mil	Professional Services – Geotech and Lab Testing	Proposals under evaluation	
Quality Assurance Testing	TBD	TBD	TBD	TBD	TBD	TBD	TBD	Materials Testing	Acquisition planning has not yet started	







^{**} IIS and Military limited to \$10M Supp = BBA 18 Supplemental Program UR = Unrestricted, SB = Small Business, WOSB = Woman Owned Small Business POP = Period of Performance

Summary of SWG Acquisition Tools Status

O&M and Construction

Description	Solicitation/ Contract #	Structure	Capacity	Planned / Actual Award	PoP	Regional?	Supported Programs	General SOW	Status		
	Existing Contracts										
Hopper Dredging MATOC	W912HY-19-D- 0012 through 0015	4UR	\$25M	30 Sep 2019 (A)	<u>5 years</u> 5-yr base	No	Civil	Dredging			
Pipeline Dredging MATOC	W912HY-20-D- 0004 through 0011	4UR, 4SB	\$45M	30 Apr 2020 (A)	<u>5 years</u> 5-yr base	No	Civil	Dredging			
Freeport Dredging SATOC	W912HY-19-D- 0016	1UR	\$44M	25 Sep 2019 (A)	4 years 1-yr base (3) 1-yr options	No	Civil	Dredging			
	Planned Procurements										
UR/SB Horizontal Construction MATOC	TBD	TBD	\$7B	Q1FY22 (P)	8 years 4-yr base (2) 2-yr options	TBD	Primarily Supp, Civil, IIS, Mil	Horizontal Construction	Acquisition documents complete and under review at HCA prior to submission to DASA (P)		
Small Business Horizontal Construction MATOC	TBD	TBD	\$450M	Q3FY21 (P)	7 years 3-yr base (2) 2-yr options	Yes	Civil, IIS, Mil	Horizontal Construction	Acquisition documents scheduled to submit to the Senior Contract Official on 24 July		
8(a) Horizontal Construction <i>MATOC</i>	TBD	TBD	\$45M	Q3FY21 (P)	7 years 3-yr base (2) 2-yr options	Yes	Civil, IIS, Mil	Horizontal Construction	Acquisition documents scheduled to submit to the Senior Contract Official on 24 July		
Mechanical Dredging <i>SATOC</i>	W912HY-19-R- 0017	1UR	\$48M	Q4FY20 (P)	4 years 4-yr base	No	Civil	Dredging	To be awarded 1QFY221		

^{**} IIS and Military limited to \$10M Supp = BBA 18 Supplemental Program UR = Unrestricted, SB = Small Business, WOSB = Woman Owned Small Business PoP = Period of Performance







Supplemental Acquisition Strategy Sabine Pass to Galveston Bay (S2G)

Design

Award

Construct



Supplemental Specific

- \$72M S2G Freeport A-E SATOC
- \$228M S2G Orange A-E SATOC

<u>District / Division Wide – Supporting Tools</u>

- \$96M A-E MATOC
- Geotech MATOC
- Survey MATOCs
- Borrowed Capacity Geotech, Survey, VE studies, IEPR

Prior to Q1 FY22

- Stand Alone contracts
- Borrowed Capacity Western BI-PMO MATOC
- SB MATOCs

After Q1 FY22

- \$7B Horizontal Construction MATOC
- Stand Alone Contracts

Construction Phase Services

- \$72M Freeport A-E SATOC
- \$228M Orange A-E SATOC
- Regional tools

Engineering During Construction

- \$72M Freeport A-E SATOC
- \$228M Orange A-E SATOC

QA / Materials Testing

In development







Industry Engagements

- ☐ Sources Sought
 - Published on beta.sam.gov
 - ➤ Provides USACE Information on Interest, Capabilities, etc. to formulate Acquisition Plans
- ☐ Industry Days / Pre-Proposal Conferences
 - ➤ Horizontal Construction MATOCs (Winter 2020)
 - ➤ Architect-Engineering (A-E) and Professional Services (Spring 2021)
- ☐ Capability Briefings
 - > Limited during procurement phases







Acquisition Initiatives, Fiscal Year 2021

- ☐ Continue Awarding Contracts for Supplemental Projects
 - First award scheduled on or about March 2020
 - Second award scheduled on or about February 2021
- Award Geotech and Hydrographic Survey MATOCs to support SWD Civil Works and Supplemental Construction in the SWD region
- Continue use of Best Value Source Selections for Civil Works and Supplemental Projects
- ☐ Continue Industry Engagements / Tools
 - Industry Days
 - Pre-Proposal Conferences
 - Dredging Information System







Contact information

Sheila McCarthy, RA SWG Acquisition Program Manager

Email: sheila.a.mccarthy@usace.army.mil

Toniette "Toni" Addison, P.E. Chief, A-E/VE Management Section

Email: Toniette.Addison@usace.army.mil





